



## CUSTOMER CASE STUDY

Carey Baptist Grammar School, Victoria

Steven Archibald, Information, Communication and Technology Manager



**Carey Baptist Grammar School is an independent, co-educational, Christian school in Victoria. Carey partnered with Campion Education more than 12 years ago, and through this time has worked collaboratively to simplify their digital e-resourcing processes and help create administrative efficiencies to improve the student and teacher experience. We spoke with Steven Archibald, who told us about his experiences.**

Carey were initially looking after their own licensing from a single publisher. "At first it wasn't too bad, we just provided them a list, they created the user accounts and we passed on the passwords to the students and teachers. The following year, we moved to multiple publishers and of course they all had different ways of doing online authentication, so it started to get very complex and difficult for us to manage, resulting in an inefficient user experience." The school struggled with issues with multiple usernames and passwords, seamless access to products, access for new students and students changing subjects.

"So, we approached Campion, who were already doing our Booklists, and we worked closely with them to help create a solution for us."

Campion implemented provisioning at Carey, which automatically sets up student accounts and allocates digital products across multiple publishers, which can then be accessed with a single username and password.

"At one point we had about 5 different publishers and Campion was doing all that for us."

Campion then encouraged Carey to start using the Campion Secure Connect service to automatically import the student, teacher and timetable data, which is used to set up students at different year levels with relevant texts selected by the school. New students or existing student subject changes are dealt with prior to the students commencing at the school.

"Once we got our heads around the Campion Secure Connect system, we realised it worked very well. We still set up the queries, but it takes away all the manual processing of the data. It's just an automatic process of uploading all the details."

"Campion's provisioning and secure connect services are the biggest benefit to us, when dealing with individual publishers. It's a single point of contact: we prepare the queries to the database, with student's names, subjects and teachers, but then it just automatically gets picked up by Campion and provisioned. It makes it easier for us to roll that data through. It's nowhere near as onerous to transfer the data as we don't have to try and send data in a secure manner, its automatically sent and encrypted. We don't have to worry about multiple passwords or someone getting the wrong file, it's just all done."

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“Students go to the booklist, they’re shown the software or books they need, they tick it, they pay for it. All the licensing and all the registering of the students is done by Campion, so all we do is provide the students with their log-on details, whether that’s Single Sign-On (SSO) or an email address, it’s just so much easier.”

“It’s taken a lot of admin work away from our team. In terms of data transfer, we’re just looking where the data’s gone wrong, rather than sending and packaging up files. It just makes the process so easy.”

Campion worked with Carey to ensure that all students have access to their digital resources from day one period one, whether they have paid or not.

“Campion has simplified the process. If you think about how students used to activate e-resources with codes in books, for the first week, two weeks or even the whole first term, some students wouldn’t have even purchased the books they needed. Now, if it’s a mandatory resource for the subject, they have that book or digital connection and the teachers can start teaching from day one.”

“From a billing point of view, every students gets access, Campion tells us who didn’t buy and we bill them, so it’s also taking pressure off our admin and finance departments.”

“We are moving more and more onto the Campion Booklist, like e-resource software applications that may not do their billing through Campion. We want to bill students for it, so we put it on the Booklist. Campion collects the money and deals with payments to 3rd parties. It’s much easier from a financial point of view, and, every student gets the resources they need. That’s just another component that Campion offers.”

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“We have also rolled out Campion MyConnect to students via our Learning Management System (LMS) and all the resources are linked from there. Everything is in the one LMS so it makes it a lot easier for the kids to do it.”

“Some publishers don’t have the SSO technology yet, which is where MyConnect comes in. It is a launching pad and allows students to access their resources with one password, and that’s where the benefits come in for the students.”

Campion prides itself on providing a high level of service and support. “Campion’s support is really good. We just pick up the phone. We are a large school with 2500 students, so working with Campion means I’m dealing with just one organisation not 5 publishers or resource companies, it’s just one contact, one point of truth. My staff they know where to go, we go to Campion and they get it sorted.”

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**Contact our eLearning  
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