

## **CUSTOMER CASE STUDY**

## St Leonard's College, Victoria

Vanessa Hawkins, Curriculum and IB Administrator

St Leonard's College is one of Melbourne's premier independent schools, located in the heart of Bayside. We provide a continuous coeducational journey, from early learning through to year 12, which allows seamless progression through every age and stage.

We seek quality partners who share our values and provide the assurance of a productive and sustainable relationship.

Campion Education has operated as our resource supplier for many years. They work with us to scope our needs, from Junior School supplies and library resourcing right through to the more sophisticated requirements of Senior School, where we deliver both the VCE and International Baccalaureate Diploma Programme.

Our Account Manager Jim Bonikos is on speed dial. If there's anything we need he will literally pop in the next day to manage it for us. We know he's backed by a team including eLearning Specialists, Support Coordinators, Retail, Operations and Customer Support and at times we have called on all of those too. At booklist time Jim meets with each Head of Department to make sure they have the right resources – he understands which are the quality choices and can advise us on what resources are working well in the education sector, where we might encounter supply issues and other tips to guide us on making the best choices at each year



level. Campion's digital platform for putting together resource lists is intuitive, and if staff have trouble Jim helps there too.

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As long-term partners, we appreciate that the Campion team don't rest on their laurels and assume everything will remain the same. They understand that the demands of education change. Jim works with us constantly to let us know what our families might need, to create efficiencies, and to accelerate digital delivery at the speed we want.

At the heart of St Leonard's College is our Foundation, which seeks to build on our renowned community culture of philanthropy through initiatives including the Global Citizen Scholarship Fund and social justice initiatives. Campion share our drive to provide the best educational opportunities and offer their support for these programs too.

I honestly don't know how we would pull together the essential resources our students need without the support of Campion Education.

Thank you, Jim, thank you, Campion!



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Contact the Campion team to discuss your school's needs: e. vicsales@campion.com.au w. campion.com.au